

# Mark D. Rauch Principal

Downtown Los Angeles

# **Professional Experience**

Mark exclusively represents the leasing and purchasing interests of Southern California based commercial office and industrial space occupiers and leads the overall transaction process.

Mark is keenly aware that real estate will significantly impact a company's image and profitability as well as being one of the company's greatest expenses. Consequently, there must be a balance of location and work-environment with a well thought-out short and long-term plan. His objective is to establish trust, credibility, superior service, and remarkable results for his clients by consistently exceeding their expectations. He achieves this through an uncompromising combination of character, ethics, morals, and assertive representation. With an acute ability to carefully listen and understand his client's goals and objectives, Mark tailors his services to achieve each client's specific needs.

### **Clients**

Mark has represented such firms as: American Life Insurance, DA Davidson, Essential Access, GBC Bank, National Association of Latino Elected Officials, Infinity Capital, Vitas Healthcare, Jewish Community Center, Rockport Healthcare, LifeCare Assurance, Jewish Federation, Los Angeles Film Studies Center and Consulates of: Israel, Colombia, Honduras, Nicaragua, Guatemala and El Salvador.

### **Affiliations**

Mark is a member of Provisors, Los Angeles Commercial Real Estate Association, American Industrial Real Estate/ Commercial Real Estate Association, CoStar, LoopNet, LinkedIn, and Twitter.

## **Education**

Mark received his degree from Pepperdine University.

### Contact

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"I would like to take this opportunity to express our gratitude for the outstanding work Mark did in securing the Consulate a new home. Mark exhibited the highest standard of professionalism. His dedication went beyond the call of duty. We wouldn't hesitate to work with Mark in the future."

Jacob Dayan, Consul General Consulate General of Israel in Los Angeles

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