



Jacob Zammit

Senior Vice President
South Florida

Professional Experience

An assertive, dynamic, team-oriented professional; Jake joined Cresa in 2023 after nearly 5 years with Avison Young. Prior to his time with Avison Young, Jake spent 2 years at Cushman & Wakefield helping establish the brand in MI upon conclusion of the Signature Alliance. Jake specializes in the development and implementation of corporate portfolio strategy; aligning strategic business drivers to optimize facility network footprint and workplace efficiency. Jake works to reposition leverage among industrial corporate clients through cost-containment, and supply-chain feasibility. Understanding how each transaction has the potential to substantially impact a client's business is paramount: brand image, talent retention, submarket economics, location & labor shed dynamics, operating efficiencies, workforce incentives and more. Jake's client centric approach allows him to navigate the collective considerations and view each deal as a strategic partner-not just a broker. Recognizing each client's business objective and ensuring the solutions presented not only address, but optimize the potential outcome is a distinctive competence that separates "good" brokers from "great" partners.

Clients

- Huntington National Bank: Portfolio Branch Dispositions (25+) & New Branch Leases (5)
- Comcast Corporation: 110,000 SF Call Center Disposition & 2 Field Operation Dispositions 30,000 SF
- US Ecology: 61,000 SF Full Building Office Lease
- PPG: 82,000 SF Engineering Center Disposition
- Adler Pelzer: 58,000 SF Sale Leaseback
- Ken Garff Automotive: 41,000 SF Dealership & Collision Shop Disposition
- Brickworks North America: 15,000 SF Supply Center Sale Leaseback
- NTT Data: 100,000 SF Regional Office Disposition
- Sonoco: 40,000 SF Manufacturing Facility Renewal
- Precision Wire Products: 120,000 SF Manufacturing Facility Acquisition
- Atlas Copco: 114,000 SF Regional Engineering & Design Center Renewal

Recognition

CoreNet Global Young Leader of the Year Nominee: 2022 & 2023

Education

Bachelor of Business Administration; International Business at Eastern Michigan University

Contact

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