

# Allison Castro Vice President, Account Management Phoenix

# **Professional Experience**

Allison is responsible for managing real estate portfolios for several national accounts on an Arizona based Portfolio Account Team, completing an average of over 250 transactions annually. In her role at Cresa, Allison leads day-to-day management and is responsible for the of the overall success of her accounts.

She participates in high level strategy of real estate portfolios with corporate executives. She provides market research and market surveys to leverage negotiations and identify available options for new locations and relocations.

### Clients

• 3M US	38,000,000 SF	<ul><li>Sub-Zero/Wolf</li></ul>	2,300,000 SF
• WESCO/Anixter	23,000,000 SF	<ul><li>Insight</li></ul>	1,100,000 SF
Scientific Games	3,300,000 SF	<ul> <li>Colony Hardware</li> </ul>	1,000,000 SF
<ul> <li>Fender Musical Instruments</li> </ul>	2,700,000 SF	<ul> <li>Silicon Valley Bank</li> </ul>	1,100,000 SF

## **Education**

Allison received her Bachelor of Science in Communication with a Minor in Sociology from Arizona State University. She graduated cum lauwde.

### Contact

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