



## Don Mitchell

### Managing Principal San Diego

#### Professional Experience

Don began his career in 1980 representing landlords at CBRE before joining Cresa in 2008. He has transacted over 1,700 leases, 140 sale transactions, and over \$1.85 billion in volume. Don's clients recognize his acute vision for their financial, cultural and growth goals, his in-depth market knowledge, finance expertise, attention to detail, and his ability to organize and respond timely to his client's needs. Don represents national and international clients, some for over 25 years.

#### Clients

- Waxie Sanitary Supply
- Kyocera
- San Diego Unified School District
- Sunshine Supply, Inc.
- SD Consortium and Private Industry Council
- Arena Pharmaceuticals
- L3 Technologies
- Ionis Pharmaceuticals
- TrellisWare Technologies
- Progressive Insurance
- San Diego/Imperial County Labor Council
- Insurance Company of the West
- North Island Financial Credit Union
- Smalley & Company
- Information Systems Laboratories
- Camston Wrather

#### Affiliations

Don was formerly Chairman of the Elder Board at Faith Community Church. He also serves on the Santa Fe Christian Facilities Committee and is the former Head Baseball Coach at Santa Fe Christian High School, leading the team from 2008 to 2015 where they won CIF-San Diego Championships in 2011 and 2012 and was awarded CIF-San Diego Baseball Coach of the Year in 2011. Don was also a recipient of Cresa's 2018 President's Award for high achievement and additional recognition in 2019 and 2020.

#### Education

Don received his Bachelor of Arts degree from San Diego State University with an emphasis in finance and real estate.

#### Contact

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