



## Justin Walseth, SIOR

### Managing Principal, Industrial Services San Diego

#### Professional Experience

Justin's core focus is negotiating lease and sale transactions for industrial occupiers. With over 20 years' experience, his practice is focused on advising industrial occupiers with their real estate strategy around industrial assets; distribution warehouses, truck maintenance facilities, low-coverage sites, truck yards, manufacturing operations, cross-dock facilities, drayage yards, & land/BTS development. Justin holds an SIOR designation and is licensed in Nevada and California. Justin has served as an expert witness on matters of fiduciary and standard of care required by Code of Ethics in California.

#### Clients

- ABC Supply Company (WI)
- Pilot Freight Services (PA)
- MicroVision Group (Fr: ALMIC)
- Norman Krieger (CA)
- MDD Logistics (SC, CA)
- Transpak, Inc. (CA)
- Anixter (US: AXE)
- Encina Wastewater (CA)
- Goggin Warehousing (TN)

#### Geography

Justin has completed lease, sale, and build-to-suit transactions in many key US distribution markets including California, Texas, South Carolina, Utah, Nevada, Arizona, with an emphasis in the Southern California ports of Long Beach, Los Angeles, Oxnard, San Diego & Calexico.

#### Education

Justin received his Bachelor of Arts degree from University California at Santa Barbara.

#### Contact

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