



Steven Rector

Principal, Sales Representative
Toronto

Professional Experience

Having a strong background in consulting, Steven demonstrates all the tools necessary to solve complex requirements for his clients. Coupled with his sound knowledge of the industrial real estate market throughout the GTA and his astute understanding of his clients' needs, Steven has achieved great results for clients of various sizes and industries.

Steven has negotiated lease and sale transactions across North America. His ability to uncover overlooked facility-related costs and negotiate protection clauses highlights his commitment to his clients. Steven's proactive, needs-based approach has made him an influential leader in industrial tenant representation.

Clients

- ABM Tool & Die
- Hillman Group
- Mitsubishi Electric
- Master Lock Canada
- Moen Canada
- Mevotech

Affiliations

Steven has been involved with the Cresa Industrial Leadership Council since 2016, and co-led the council from 2020 to 2022.

Education

Steve holds a Bachelor of Arts, Honours, degree from Western University and is a Licensed Sales Representative with the Real Estate Council of Ontario.

Contact

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