

Industrial | Q2 2023 Market Report

Quarterly Shifts

Vacancy -0.2%



Average Rent -\$0.36/SF



Net Absorption 470,563 SF

Occupier's Perspective

The largest project underway is a speculative 500,000 SF distribution center in the Johnston County submarket, scheduled to deliver mid-2023.

Net absorption continues to be strong with just over 690,000 SF absorbed in the Raleigh market in 2Q 2023.

Raleigh's available workforce continues to attract technology and life-science employers. The three major universities in the area: Duke, NCSU and UNC Chapel Hill, continue to supply the highly educated workforce pool in the market.

Raleigh's industrial vacancy has continued to rise over the past year from historic lows, to its current vacancy of 4.1%. This lack of inventory continues to be a challenge for occupiers and is a main driver in continuing overall rent growth of 10%, year-over-year.

The scarcity of land and development for the life science industry continues to impact available inventory. As a result, development activity continues to push outward from the market's center with industrial activity to the east, southeast and west along major interstate corridors. **Construction activity has grown to roughly 5.5M SF with about 35% pre-leased.** New large industrial developments are most active in the southern and eastern sides of the market.

Submarket Movement

Vacanc Rate	y QOQ Change	Direct Asking Rent (\$/SF)	Submarket	
2.3%	2.3% 🔺	\$10.70	East Raleigh	
2.7%	-0.2% ▼	\$11.18	Northeast Wake County	
4.1%	- 1.2% ▼	\$12.10	Southeast Wake County	
8.7%	-3.8% ▼	\$12.27	Southwest Wake County	
2.8%	1.2% 🔺	\$13.32	West Raleigh	
2.3%	0.3% 🔺	\$14.35	Route 1	
5.0%	0.3% 🔺	\$15.32	Glenwood/Creedmoor	
3.3%	0.3% 🔺	\$21.38	Six Forks/Falls of Neuse	
6.7%	0.4% 🔺	\$22.26	RTP/RDU	
7.1%	0.6% 🔺	\$25.24	Cary	

NC Economic Development

28,000

New Jobs Created \$19B+

Capital Investment \$1.55B

New Annual Payroll

Source: Economic Development Partnership of NC 2022 Annual Report

