



Success Story

THE RIGHT FIT FOR A UNIQUE CLIENT

Our experience with the Cresa team was exceptional. As a Contract Manufacturer, finding the right solution and space for our business was critical to our current and future operations. The team at Cresa took the time to understand the uniqueness of our business and worked tirelessly to provide options tailored to our needs. The team at Cresa has a deep understanding of the market and had a proactive approach that helped us secure the best solution for our needs. We could not have asked for a more professional and responsive group to work with throughout the process. Thanks to the team at Cresa! We are well positioned today, and for tomorrow's growth.



Objective

Aerosol packaging company Spray Products was seeking an evaluation for the renewal or relocation of their leased North Wales, PA warehouse and distribution facility. Due to the technical nature of their business, the process included extensive tours within the market and consulting with material handling vendors, engineers and contractors. All were required to think more holistically about Spray Product's facilities and where their raw materials and finished goods are warehoused / manufactured and distributed.

Results

Ultimately, Spray secured the most favorable renewal terms possible with their landlord, EQT Exeter, that included the landlord replacing the dock door equipment. This proved to be the best solution after a thorough evaluation and negotiation process.

